

# Report & Accounts 2010



The friendlier face of finance

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Member of the Building Societies Association.

Authorised and regulated by the Financial Services Authority.

Established 1863

Registered Principal Office: 50 St.Edward Street, Leek, Staffs. ST13 5DL

Telephone: 01538 384151 Fax: 01538 399179

E-mail: finance@leekunited.co.uk Internet: www.leekunited.co.uk

Registered Number 323B





## **Directors and Officers**



Paul Marriott



Derek Lyon



Kevin Wilson



Philip Stanyer



Keith Griffiths



Jim Washington



Peter Kerns

DIRECTORS K Griffiths BSc (Econ), FCA

P W Kerns D J Lyons MCISI P Marriott FCA

P A Stanyer FCA, FIMI, AlnstIB

J Washington ACIB

K Wilson

CHAIRMAN P Marriott FCA

CHIEF EXECUTIVE K Wilson

FINANCE DIRECTOR K Griffiths BSc (Econ), FCA

INTERNAL AUDITOR I Boston

BANKERS HSBC Santander

AUDITORS PricewaterhouseCoopers LLP

Chartered Accountants and

Statutory Auditors

### Chairman's Statement

"Our strong, independent and profitable building society is the result of a sustainable business model that has served us well for almost 150 years."

It is with a great sense of pride that the above statement is made. Our 2010 results have further strengthened and endorsed our position as a successful, modern mutual with a proven, sustainable business model.

Our core activities remained the provision of competitive residential mortgage and savings products with a broader range of insurance and financial planning products being offered as security for our members.

A strong funding position is crucial in maintaining a safe, well-balanced and sustainable building society. As at 31 December 2010, 99% of our funding was from savings deposits, with the remaining 1% being from wholesale funding. These figures place our reliance on wholesale funding as one of the lowest across the entire sector; a fact of which the board is very proud.

Despite 2010's profit being slightly lower than the previous year's, it remained at a very healthy level. As a mutual building society, our objective is not profit maximisation, but more a case of profit sufficiency. A financially robust business that benefits our members is our overriding aim and we will not pursue unsustainable mortgage business or offer unrealistic rates to savers, purely to enhance the balance sheet. We will, therefore, continue to set interest rates to take into account the needs of our borrowers and savers alike, at levels that protect the integrity of our business.

Growth and retained profit provide the strength to absorb the everincreasing costs of running a successful business, ensuring we keep pace with appropriate advances in technology and the rising cost of regulation.

Likewise, our lending policy will always have affordability as its cornerstone. There is no benefit to the society, nor its members, in allowing people to borrow beyond their means and I am heartened by our low arrears levels with just five repossessions during the year. We believe these encouraging statistics are not merely a consequence, but also a vindication, of our policy of responsible lending.

Concerns over the economic outlook and the biting reality of spending cuts have done little to improve a fragile market defined by weak consumer sentiment and a lack of demand for housing finance. However, interest rates are likely to remain historically very low for some time which will continue to support a favourable affordability position for those entering the market and limit financial pressure on existing homeowners.

Our share balances and retail deposit accounts achieved a record increase of £65m and I am very proud to announce that the society has achieved asset growth of 3.87% for 2010. These creditable results are testament to the work and measures undertaken by the society throughout the year.

#### FSCS Levy

The panic over the collapse of Bradford & Bingley and the Icelandic banks may now be something of a distant memory, but we continue to bear a disproportionately high share of this levy when compared to the banks and other financial institutions that acted less prudently during the housing market boom.

The society's liability relating to our share of the interest on the Government loan to the FSCS in 2010 was £245k. Whilst we continue to support the need for such a compensation scheme, we do believe that risk and dependency on wholesale money markets should be proportionately taken into account when future scheme guidelines are considered.

Historically, the maximum amount of compensation paid out to depositors, by the Financial Services Compensation Scheme (FSCS), if a financial institution failed, was £50,000. However, during last year, it was announced that this limit was to be increased to the GB pounds equivalent of 100,000 Euros based on the current exchange rate. For 2011, the FSCS confirmed that the maximum amount of compensation would be increased to £85,000.





We have a longstanding reputation as a safe, trusted and local mutual building society – somewhere our customers feel is a secure place with which to entrust their hard-earned savings. Our robust performance over the past 12 months will serve to strengthen this standing.

#### Corporate Governance

The Combined Code of Corporate Governance is the system by which companies are directed and controlled and in building societies this has assumed increased importance over recent years.

The board ensures that it operates in line with guidance contained within the Combined Code of Corporate Governance and believes that the principles of good governance, accountability and transparancy, as set out in the Code, will ensure the long-term success of Leek United.

Further information on the role of the board and its sub-committees can be found in the Corporate Governance Report on page 12.

#### Regulation

In an attempt to promote a more prudent and robust banking system for the future, we have continued to see many changes in regulation. However, whilst each change in regulation can be justified on its own merit, the cumulative impact is making legitimate and prudent business activity increasingly difficult.

#### Looking forward

During 2011, we will undertake a major enhancement to our main Information Technology software. The costs associated with this upgrade are significant, but necessary to ensure continued progress is achieved in business efficiencies and customer service.

We are well placed to continue serving our members, ensuring that they are part of a forward-looking society which is loyal to its roots. Leek United is proud of its position as a strong, independent organisation, which is going from strength to strength.

Of course, none of this could be achieved without the dedication and loyalty of the staff, who are the backbone of Leek United. On behalf of the board, I would like to thank everyone for the superb contribution they have all made.

Finally, I must thank you, our members, for the loyalty and support you continue to show. In return, the board and staff of Leek United will ensure that we will remain a local independent building society, working for the members and communities we serve.

#### P Marriott

Chairman 23 February 2011



Presentation of cheque for £6,115.10, in respect of balances held on the society's Affinity Account, to the County Air Ambulance Trust.

### Chief Executive's Report

# Group Financial Performance

Group profit before tax and FSCS levy £3.87m

Group reserves £50.69m

Group assets £764m

#### Overview

I am pleased to be able to report that 2010 has been another very successful year for Leek United.

Our 2010 results stand testimony to our ability to cope with the well-documented adversity of today's economic conditions. We continue to trade in an extremely competitive business environment which is compounded by a deluge of new financial regulations.

It is against this backdrop, that I am pleased to report a strong financial performance in 2010.

#### Group Financial Performance

Group profit before tax and FSCS levy - £3.87m (2009: £4.18m)

Profit after tax - £2.53m (2009: £2.75m)

Group assets - £764m (2009: £735m)

Group reserves - £50.69m (2009: £47.37m)

Management expenses ratio - 0.79% (2009: 0.80%)

Our other key financial ratios including liquidity, gross capital and free capital have increased during the year to complete a robust financial performance.

#### Mortgage Lending

Gross lending in the year was £84m (2009: £60m).

This progressive controlled increase has been achieved without any compromise on the quality of our prudent lending policy. Our ability to increase our mortgage lending demonstrates a robust financial position and a commitment to provide housing funding for prospective purchasers.

The society retains a significantly strong, high quality mortgage book with no exposure to sub-prime lending and extremely low arrears levels. The small mortgage loss we registered during 2010 was the first in six years. This is testament to the continuing value of our prudent lending policy adopted over many years. Our traditional individual case underwriting, with a focus towards high quality and low loan to value mortgage applications, is clearly continuing to prove its worth.

A consequence of the continuing low interest rate environment is members, understandably, choosing to reduce their mortgage balances. We have, therefore, witnessed a significant increase in capital repayments and monthly overpayments.

Our prudent approach to lending has ensured that we maintain an enviable record of arrears history. Less than 0.18% of our borrowers were 3 months or more in arrears as at 31 December 2010, which is significantly below the industry average. For those members who are experiencing financial difficulties, we will continue to offer support and forbearance to borrowers individual circumstances with the aim of achieving a positive solution, which is in everyone's best interests.

#### Savings

Our retail savings balances increased during the year with an overall retail sales inflow of £65m. Strong demand for our savings products in a very low interest rate environment is particularly pleasing. Leek United has, and will continue to offer, a safe, secure and trusted home for our members' savings.

We will continue to offer competitive rates of interest to our members, which refrain from headline short-term introductory rates. Consistency and fairness, backed by total security for our members' hard-earned savings, will always be our paramount objective.





#### Our People and the Community we serve

The decision by the Lloyds Banking Group to close all of their Halifax branch agencies provided us with the opportunity to review possible strategic acquisitions to our branch based member service.

I am delighted to confirm that following a review of numerous expansion opportunities, we opened two new agencies at Ashbourne and Wirksworth. This further strengthens the Leek United brand in our local community and we will continue to review further business development opportunities in the future.

We are extremely proud of the professionalism, dedication and motivation of our people. Our results are dependant on our people delivering a timely, caring and efficient level of customer service. We are fortunate to have a team who display genuine passion for the society and its members.

We have continued to support our local communities throughout 2010. Our activities and fund raising involved schools, hospitals, sports clubs and non-government funded charities such as the Donna Louise Trust, Douglas Macmillan Charity and the County Air Ambulance Trust.

#### Outlook

2011 looks set to provide a very challenging environment. The full impact of the Government's spending cuts will bring new pressures for consumers and businesses. Increases in taxation, a fragile housing market and rising unemployment will define the economic environment for the foreseeable future.

Financial markets remain fragile and susceptible to any deterioration in the global economy. A slow recovery is, therefore, inevitable for the UK given the magnitude of the recent recession.

All of these issues are likely to have a degree of influence on our financial performance over the coming year. We will continue to build on our strong financial position and demonstrate the true values of a local, independent building society.

Consistency and fairness in our competitive products, fairness in our business approach, all supported by the highest levels of customer service, makes for a very compelling proposition for our members.

I would like to thank you, our members, for your valued support and we look forward to the future with confidence as we continue to serve our members' best interests.

#### K Wilson

Chief Executive 23 February 2011



### Directors' Report

"The directors have pleasure in submitting the 148th Annual Report and Accounts for the year ended 31 December 2010."

#### **BUSINESS OBJECTIVES AND ACTIVITIES**

The society's primary objective is the provision of mortgage finance mainly for the purchase and improvement of residential property. The funding of this finance is achieved predominantly through the society's range of personal savings accounts.

#### **BUSINESS REVIEW**

The directors are satisfied with the society's performance during the year. The key developments are described in the chairman's statement on pages 4 and 5 and chief executive's report on pages 6 and 7. The society's business review is contained within the key performance indicators and the principal risks and uncertainties in the following section.



Donation to Donna Louise Trust in Staffordshire, in respect of the votes cast at the Society's Annual General Meeting.

#### KEY PERFORMANCE INDICATORS

The society uses various performance indicators to monitor its progress. The key performance indicators are as follows:-

#### Total Assets

Definition total assets is the value of all the assets held as set out in the group balance sheet.

The total assets of the group at the end of 2010 were £763.8m (2009: £735.3m), an increase of £28.5m (3.87%).

#### Pre-tax Profit

Definition pre-tax profit is the surplus achieved on trading activity in the financial period before tax.

The pre-tax profit was £3.62m in 2010 (2009: £3.86m).

#### Management Expenses Ratio

Definition the management expenses ratio is the aggregate of administrative expenses and depreciation as a percentage of the average total assets in the year.

The management expenses ratio was 0.79% for 2010 (2009: 0.80%).

#### **Gross Capital**

Definition gross capital is the sum of the general reserve, and the revaluation reserve, as shown in the balance sheet.

Gross capital amounted to \$50.69m at 31 December 2010 (2009: \$47.37m).

The ratio of gross capital as a percentage of total shares and borrowings was 7.14% at 31 December 2010 (2009: 6.94%) and the ratio of free capital as a percentage of total shares and borrowings was 6.92% (2009: 6.68%). Free capital is the general reserve, revaluation reserve and general loss provisions less fixed assets.

#### Liquid Assets

Definition liquid assets represent the total of cash in hand, loans and advances to credit institutions and debt securities.

Liquid assets, in the form of cash and securities, amounted to £193.5m (2009: £163.1m), representing 27.25% (2009: 23.90%) of shares and borrowings.

The amount of liquidity repayable on demand is £41.9m (2009: £47.3m).



#### **Gross Lending**

Definition gross lending is the total value of all mortgage advances made in the financial year.

Gross lending was £84m (2009: £60m).

#### Arrears

Definition the number of mortgage accounts on which there is an amount of arrears which exceeds 2.5% of the mortgage balance. This number is expressed as a percentage of total mortgage accounts.

Arrears greater than 2.5% as at 31 December 2010 - 0.18% (2009: 0.27%).

#### Shares and Deposits

Definition shares and deposits represent the total amount owed by the society to shareholding members and depositors in respect of their account balances.

Investors' and depositors' balances at 31 December 2010 totalled  $\mathfrak{L}709.9m$  (2009:  $\mathfrak{L}682.5m$ ), an increase during the year of  $\mathfrak{L}27.4m$  (2009: Decrease  $\mathfrak{L}21m$ ).

#### Loans and Advances to Customers

The total amount outstanding on mortgages at the end of the year was £566.8m (2009: £568.6m). At 31 December 2010 there were nil (2009: nil) mortgage accounts which were twelve months or more in arrears. The total amount of these arrears was £nil (2009: £nil).

#### PRINCIPAL RISKS AND UNCERTAINTIES

#### General

The board deploys the Audit and Risk Committee (a board sub-committee) and the Risk Management Committee (an executive management committee) to oversee a risk management process which is embedded in the society and which identifies the key risks facing the business. It reviews reports submitted by those committees on how those risks are being managed. On a day to day basis, authority is delegated to management to establish, operate and monitor the risk management systems.

The Audit and Risk Committee's role with respect to risk management is to assure the board that risks are being managed in accordance with policy and within the limits of the board's stated risk appetite. The Risk Management Committee's main responsibility is to assess the management of operational risk across the group. Operational responsibility for market, liquidity and wholesale counterparties credit risk is delegated to the Assets and Liabilities Committee (a board sub-committee) and responsibility for mortgage lending risk to the Lending Committee (a committee made up of executive directors and senior managers).

As a building society, our principal business is the production and distribution of financial products and, in particular, mortgages and deposit-based savings accounts. Regulated investment products are supplied by the group via our subsidiary Leek United Financial Services Limited. The group uses wholesale financial instruments in the management of its balance sheet, investing funds held as liquidity and raising wholesale funding. We also make use of instruments in the wholesale market to manage our interest rate risk and this entails the use of derivative financial instruments. The derivatives are used solely for this purpose and are not used for trading activity or for speculative purposes.



eek United staff receiving their NVQ Certificates in Business Management

### Directors' Report (continued)

Our risk management activity focuses on four principal risk areas:

#### Credit Risk

Credit risk is the risk that our retail customers or counterparties in the wholesale markets fail to meet their obligations as they fall due. Credit risk in relation to retail customers is governed by limits contained in our board-approved lending policy. Exposure to wholesale counterparty risk is controlled within limits set in policies and procedures agreed by the board with oversight delegated to the Assets and Liabilities Committee. The Assets and Liabilities Committee ensures that appropriate credit limits are established for individual counterparties, sectors, countries and types of financial instrument. Minimum credit ratings are applied where appropriate.

#### Market Risk

Market risk is the risk that income/expense arising from the group's assets and/or liabilities varies as a result of changes in interest rates. We manage this risk on a continuing basis, operating to limits set by the board and using on and off balance sheet instruments as described above. The Assets and Liabilities Committee regularly review, manage and control the balance sheet exposures of the society.

#### Liquidity Risk

Liquidity risk is the risk that we fail to maintain sufficient liquidity to deal with cash flow fluctuations which can arise as a result of our contractual obligations to saving and borrowing members and other wholesale funding counterparties. We manage this risk by ensuring that an appropriate level of liquid assets is maintained using wholesale funding facilities and taking account of the planned and controlled expansion of the business. A significant proportion of the society's liquidity is held at call or in the form of debt securities which are capable of being sold at short notice. Stress tests are undertaken to measure the society's ability to meet adverse cash flows on a regular basis.

#### Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Responsibility for the identification and management of these risks rests with all managers in each business area and they have a direct reporting line to the Risk Management Committee.

#### **DIRECTORS**

The following persons served as directors of the society during the year:

Keith Griffiths (Finance Director)
Peter Kerns (Non Executive Director)
Derek Lyons (Vice-Chairman)
Paul Marriott (Chairman )
Philip Stanyer (Non Executive Director)
David Stevens (Non Executive Director to 21 April 2010)
Jim Washington (Non Executive Director)
Kevin Wilson (Chief Executive)

#### STAFF AND AGENTS

The directors wish to acknowledge the contribution made by all staff to the society's success in 2010. Their enthusiasm and dedication to our objective of exceptional customer service will ensure continued success in the years ahead.

During the financial year the society has maintained and developed systems for the provision of information to employees. In addition, meetings, team briefings, circulars, newsletters and the society's intranet ensure employees are aware of the society's performance and objectives and the business environment in which it operates. It is the society's policy to afford access to training, career development and promotion opportunities equally to all employees regardless of their age, ethnic origin, creed, gender, marital status, disability, sexual orientation and religion or belief. Should employees become disabled, it is the society's policy to continue their employment where possible with appropriate training and redeployment.

We also wish to thank the society's agents and many other business associates for their continued support.



#### **INTEREST RATES**

The residential mortgage base rate was 5.19% throughout the year.

#### CREDITOR PAYMENT POLICY

For all trade creditors it is the society's policy to agree the terms of payment at the start of trading with that supplier and to pay in accordance with its contractual and other legal obligations. It is our policy to pay invoices within 15 days (2009: 15).

#### CHARITABLE DONATIONS

The society made charitable donations of £2,960 (2009: £3,247) during the year.

There were no donations for political purposes.

#### TREATING CUSTOMERS FAIRLY

Historically the society has always strived to ensure the fair treatment of its customers in every way, and as part of its continuing commitment to that principle has completed an extensive exercise in promoting and developing a cultural model which will continue to support that aim. This involves continually reviewing procedures, measuring performance and listening to customers concerns and complaints, and then taking action to put things right quickly if we fall below our high standards.

#### PROVISION OF INFORMATION TO AUDITORS

Each person who is a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the society's auditors are unaware; and
- each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the society's auditors are aware of that information.



#### **AUDITORS**

A resolution to reappoint PricewaterhouseCoopers LLP as auditors to the society will be proposed at the Annual General Meeting.

#### POST BALANCE SHEET EVENTS

The directors consider that there have been no events since the year end that have an important effect on the position of the society.

On behalf of the board of directors

#### P Marriott

Chairman 23 February 2011

### Corporate Governance Report

"The society's board is accountable to members for the careful direction of society affairs, safe stewardship of funds held on members' behalf and the provision of high quality products and services which meet the needs of individual members whilst offering a fair deal to all."

At the beginning of 2010, the board consisted of six non-executive and two executive directors. David Stevens retired on 21 April 2010. At the end of 2010 the board, therefore, consisted of five non-executive and two executive directors.

In striving towards ever higher standards of service to members, the board focuses not only on members' interests as customers for the society's products and services but also their interests as members of a mutual enterprise. In regard to this latter relationship, we take account of the guidance contained in the Combined Code on Corporate Governance. Whilst this Code is addressed to plcs, many of its provisions can be directly applied to the board and management arrangements in a mutual building society. The board is pleased to confirm that the society complies with the Combined Code in all material and relevant aspects.

A formal system of board appraisal is in place and each director's personal contribution to board proceedings and society progress in the year has been the subject of rigorous review by the chairman. Performance evaluation of the chairman has been conducted by non-executive directors led by the vice-chairman and taking account of the views of the executive directors.

The overall effectiveness of the board and its committees is monitored throughout the year and is subject to formal review on an annual basis.

Spansarship of the Ashbaurne Fun Run.

All directors participate in a programme of training and professional development designed to keep their knowledge and skills up to date in a fast changing, highly regulated business environment. They are also entitled to obtain independent professional advice at the society's expense.

The offices of chairman and chief executive are separate and held by different people.

The board considers that all non-executive directors are independent and carry out their duties with complete objectivity. The board has considered the individual performance of any director whose service exceeds nine years and is satisfied that their independence is not impaired as they are considered to be independent in character and judgement and free of any relationship or circumstances which could materially interfere with the exercise of their judgement. Non-executive directors with over nine years service offer themselves for re-election on an annual basis. All other directors are required to submit themselves for re-election at least once every three years.

All directors conform to the requirements of the Approved Persons regime instituted by the Financial Services Authority and pass the "fit and proper" test specified in the FSA's Handbook.

The Combined Code recommends that a non-executive director should be designated as the senior independent director with responsibility for leading non-executive directors in the performance appraisal of the chairman and to act as a contact for any member who may feel that contact with the chairman or chief executive would not be appropriate. The board considers that the duties of this role are encompassed within the role of the society's vice-chairman, Derek Lyons, who is pleased to act as an alternative contact point for members.

#### Register of Candidates for Board Vacancies

The society maintains a register of potential candidates for future non-executive board vacancies. Members who believe they have the skills, experience and commitment to serve effectively as a director of the society are invited to write, in confidence, to the chairman of the Nominations Committee at the society's head office.



#### **Board Committees**

Supervision and direction is facilitated by the operation of a number of board committees which meet regularly to consider issues specific to key business areas.

The Audit and Risk Committee receives reports from the society's internal auditor and external auditors and its remit includes matters relating to compliance with the Building Societies Act 1986 and the Financial Services and Markets Act 2000, the effectiveness of systems of control, risk management, Internal Capital Adequacy Assessment Process (ICAAP), external audit arrangements, annual report and accounts and all regulatory issues. It considers and recommends the appointment of internal and external auditors and monitors their effectiveness and independence. At 31 December 2010 the committee comprised the following non-executive directors:

J Washington (chair)

P Marriott

P A Stanyer

The Remuneration Committee considers and approves general policy on staff salaries and benefits, with particular reference to remuneration arrangements for senior management and executive and non-executive directors. The committee makes an annual report to members – this can be found on page 14. The committee is comprised entirely of non-executive directors and committee membership at 31 December 2010 was as follows:

D J Lyons (chair)

P Marriott

J Washington

The Board Nominations Committee leads the process for board appointments, ensuring a thorough search and selection process based on their evaluation of the balance of skills, knowledge and experience required on the board. All non-executive board vacancies are advertised in the press/media with a regional or national scope as appropriate. The committee also acts in the nomination of new board appointments. At 31 December 2010 the committee comprised:

P Marriott (chair)

D J Lyons

J Washington

K Wilson

Other committees operated by the board, each with its own terms of reference, are as follows:-

Assets and Liabilities Committee monitors and controls balance sheet risk, funding and liquidity. At 31 December 2010 the committee comprised:

K Wilson (chair)

K Griffiths

P W Kerns

D J Lyons

J Washington

**Information Technology Committee** approves and monitors major IT projects. At 31 December 2010 the committee comprised:

P A Stanyer (chair)

K Griffiths

P W Kerns

J Washington

K Wilson

# Attendance at Board and Board sub-committee meetings - 2010

	Board	IT F	Remuneration		Assets & Liabilities	Nominations
P Marriott	12(12)	-	4(4)	4(4)	1(1)	1 (1)
K Wilson	12(12)	3 (3)	-	-	4 (4)	1 (1)
K Griffiths	12(12)	3(3)	-	-	4 (4)	-
P W Kerns	12(12)	2(2)	-	-	3 (3)	-
D J Lyons	11(12)	-	4(4)	-	4 (4)	0(1)
P A Stanyer	12(12)	3(3)	-	4(4)	1 (1)	-
DAW Stevens	s 3(3)	-	-	1 (1)	-	-
(to 21/4/10)						
J Washington	12(12)	3(3)	4(4)	4(4)	4 (4)	1(1)

Figures in brackets denote number of meetings for which eligible to attend during the year.

#### Relations with members

The views of new and existing members are sought by individual questionnaires during the year. Members' forums are held each year when the chief executive gives a presentation on the main business developments and members present have the opportunity to raise questions to the directors and senior management.

#### Constructive use of the AGM

The society sends details of the AGM to all members who are eligible to vote. Members are encouraged to vote or appoint a proxy to vote if they cannot or choose not to attend the AGM. A donation to charity is made for each vote cast.

All members of the board are present at the AGM (unless their absence is unavoidable). The chair of all of the committees are therefore available to answer questions raised by members.

On behalf of the board of directors

#### P Marriott

Chairman

23 February 2011



### Directors' Remuneration Report

"The society's Remuneration Committee is composed solely of non-executive directors. D J Lyons, P Marriott and J Washington served on the committee during 2010."

The committee's principal responsibility is the determination of the terms and conditions of employment of executive directors and the level of fees payable to non-executive directors. In making its determinations the committee is guided by the recommendations of the Combined Code on Corporate Governance and so aims to set remuneration at levels that are sufficient to attract, retain and motivate directors of the quality required to run a successful building society such as Leek United.

When considering the remuneration of both the executive and non-executive directors, the Remuneration Committee takes into account comparative data from a range of independent sources covering building societies and firms in the wider financial services sector where the scale and complexity of business operations are similar to those of Leek United.

#### **Executive Directors**

The main elements of each executive director's remuneration package are - basic salary, pension benefits, private medical insurance and the provision of a company car or car allowance.

The chief executive is a member of the Leek United Building Society Pension and Assurance Scheme. In addition, due to salary cap restrictions on his defined benefit pension scheme, the society also contributes into a personal pension scheme.

The finance director is a member of the defined contribution stakeholder pension scheme.

The Combined Code recommends that a director's service contract period should be set at 12 months or less and the contractual notice period for existing and new executive director appointments conforms to this limit.

#### Non-Executive Directors

Non-executive directors receive fees for the provision of their services. They do not have service contracts and do not receive any other benefits (other than travelling expenses incurred in the normal course of duties), bonus or pension entitlement.

#### Directors' Remuneration

The table in note 5 to the Annual Accounts summarises directors' pay and benefits for the year ended 31 December 2010.

#### Member Consultation

The Directors' Remuneration Report will be the subject of an advisory vote at this year's AGM.

#### Remuneration Code

During 2010, the scope of the Remuneration Code has been extended to implement changes required by the Capital Requirements Directive (CRD) and also to take account of provisions relating to remuneration as set out in the Financial Services Act 2010 and Sir David Walker's review of corporate governance. For the society, a number of the provisions within the new Code will apply from 1 January 2011 with a range of further provisions subject to a transition period of up to six months. The society will be required to fully comply with the Code's provisions by 1 July 2011. The Committee is confident that the society's existing policies and practices substantially comply with the Code's provisions and has established an appropriate plan to review those areas where further developments may be required. The Pillar 3 disclosures required under the CRD will be placed on our website www.leekunited.co.uk/corporate/financial-information.

#### D J Lyons

Chair of the Remuneration Committee 23 February 2011



## Directors' Responsibilities



Sponsorship of Leek Cricket Club

# Directors` Responsibilities for Preparing the Annual Accounts

The following statement, which should be read in conjunction with the statement of the respective responsibilities of directors and auditors on page 16, is made by the directors to explain their responsibilities in relation to the preparation of the annual accounts, annual business statement and directors' report.

The directors are required by the Building Societies Act 1986 (the Act) to prepare, for each financial year, annual accounts which give a true and fair view:

- of the state of the affairs of the society and of the group as at the end of the financial year;
- of the income and expenditure of the society and of the group for the financial year.

In preparing these accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis, unless it is inappropriate to presume that the society will continue in business.

In addition to the accounts, the Act requires the directors to prepare, for each financial year, an annual business statement and a directors' report, each containing prescribed information relating to the business of the group.

# Directors` Responsibilities for Accounting Records and Internal Control

The directors are responsible for ensuring that the society and its connected undertakings:

- keep accounting records in accordance with the Building Societies Act 1986, and
- take reasonable care to establish, maintain, document and review such systems and controls as are appropriate to its business in accordance with the rules made by the Financial Services Authority under the Financial Services and Markets Act 2000.

The directors have general responsibility for safeguarding the assets of the society and group and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Society's website. Legislation in the UK, governing the preparation and dissemination of financial statements, may differ from legislation in other jurisdictions.

#### Going Concern

Having fully considered the financial strength of the society and the current financial market, the directors are satisfied that the society has adequate resources to continue in business for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the accounts.

#### P Marriott

Chairman 23 February 2011

# Independent Auditors' Report to the Members of Leek United Building Society

We have audited the Group and Society Annual Accounts of Leek United Building Society for the year ended 31 December 2010 which comprise the Group and Society Income and Expenditure Accounts, the Group and Society Balance Sheets, the Group Cash Flow Statement, the Group and Society Statements of Total Recognised Gains and Losses, the Accounting Policies and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

#### Respective responsibilities of directors and auditors

As explained more fully in the Director's Responsibilities Statement set out on page 15, the directors are responsible for the preparation of annual accounts which give a true and fair view. Our responsibility is to audit and express an opinion on the annual accounts in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

This report, including the opinion, has been prepared for, and only for, the Society's Members as a body in accordance with Section 78 of the Building Societies Act 1986 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### Scope of the audit of the annual accounts

An audit involves obtaining evidence about the amounts and disclosures in the annual accounts sufficient to give reasonable assurance that the annual accounts are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Group's and Society's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the annual accounts.

#### Opinion on annual accounts

In our opinion the annual accounts:

- give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the Group's and the Society's affairs as at 31 December 2010 and of the Group's and the Society's income and expenditure and the Group's cash flows for the year then ended;and
- have been prepared in accordance with the requirements of the Building Societies Act 1986.

# Opinion on other matters prescribed by the Building Societies Act 1986

In our opinion:

- the Annual Business Statement and the Directors' Report have been prepared in accordance with the requirements of the Building Societies Act 1986;
- the information given in the Directors' Report for the financial year for which the annual accounts are prepared is consistent with the accounting records and the annual accounts; and
- the information given in the Annual Business Statement (other than the information upon which we are not required to report) gives a true representation of the matters in respect of which it is given.

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Building Societies Act 1986 requires us to report to you if, in our opinion:

- proper accounting records have not been kept by the Society; or
- the Group and the Society annual accounts are not in agreement with the accounting records; or
- we have not received all the information and explanations and access to documents we require for our audit.

David Roper (Senior Statutory Auditor) for and behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors

Manchester 23 February 2011



# Income and Expenditure Accounts

#### Income and Expenditure Accounts for the year ended 31 December 2010

	Notes	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
Interest receivable and similar income	2	22,847	24,354	22,820	24,325
Interest payable and similar charges	3	(14,450)	(15,577)	(14,450)	(15,577)
Net interest receivable		8,397	8,777	8,370	8,748
Income from investments	4	-	-	300	300
Fees and commissions receivable		2,016	1,777	1,333	1,155
Fees and commissions payable		(227)	(223)	(227)	(223)
Other operating income		6	12_	6	12
Total income		10,192	10,343	9,782	9,992
Administrative expenses	5	(5,652)	(5,645)	(5,431)	(5,411)
Depreciation	13	(282)	(285)	(271)	(278)
Other operating charges	6	(185)	(6)	(185)	(6)
Net finance credit/(charge) on pension scheme	26	80	(137)	80	(137)
Operating profit before provisions		4,153	4,270	3,975	4,160
Provisions for bad and doubtful debts	7	(287)	(91)	(287)	(91)
Provisions for contingent liabilities and commitments - FSCS Lev	y 24	(245)	(320)	(245)	(320)
Profit on ordinary activities before tax		3,621	3,859	3,443	3,749
Tax on profit on ordinary activities	8	(1,085)	(1,107)	(953)	(994)
Profit for the financial year	23	2,536	2,752	2,490	2,755

The above results are all derived from continuing operations.

The notes on pages 21 to 37 form part of these accounts.

There is no material difference in the current or previous year between the results above and the results which would have been reported on an unmodified historical cost basis.

#### Statement of total recognised gains and losses for the year ended 31 December 2010

	Notes	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
Profit for the financial year		2,536	2,752	2,490	2,755
Actuarial gain/(loss) recognised in pension scheme	26	1,079	(1,578)	1,079	(1,578)
Taxation relating to actuarial (gain)/loss		(291)	442	(291)_	442
Total recognised gains and losses relating to the year		3,324	1,616	3,278	1,619

# **Balance Sheets**

#### Balance sheets at 31 December 2010

ASSETS	Notes	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
Liquid assets:					
Cash in hand and balances with the Bank of England		5,749	864	5,749	864
Loans and advances to credit institutions	9	36,161	70,556	36,078	70,373
Debt securities	10	151,544	91,698	151,544	91,698
Loans and advances to customers:					
Loans fully secured on residential property	11	565,748	567,372	565,462	566,689
Loans fully secured on land	11	1,086	1,234	1,086	1,234
Investments in subsidiary undertakings	12	-	-	61	522
Tangible fixed assets	13	2,769	2,790	2,740	2,788
Other assets	14	600	592	600	590
Prepayments and accrued income	15	139_	215	139_	215
Total assets		763,796	735,321	763,459	734,973

## **Balance Sheets**

#### Balance sheets at 31 December 2010

LIABILITIES AND RESERVES	Notes	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
Shares	16	695,724	616,316	695,724	616,316
Amounts owed to credit institutions	17	2,038	39,139	2,038	39,139
Amounts owed to other customers	18	12,116	27,009	12,116	27,009
Other liabilities	19	558	910	983	1,271
Accruals and deferred income	20	569	644	495	577
Provisions for liabilities and charges	21	771	771	771	771
Net pension liability	26	1,328	3,164	1,328	3,164
Revaluation reserve	22	1,113	1,113	1,113	1,113
General reserve	23	49,579	46,255	48,891	45,613
Total liabilities and reserves		763,796	735,321	763,459	734,973

The notes on pages 21 to 37 form part of these accounts.

These accounts were approved by the board of directors on 23 February 2011 and were signed on its behalf by:

Paul Marriott Chairman

Kevin Wilson Chief Executive

Keith Griffiths Finance Director

# Group Cash Flow Statement

#### Group cash flow statement for the year ended 31 December 2010

	2010 £000's	2009 £000's
Net cash inflow from operating activities (see below)	55,400	14,783
Taxation paid	(979)	(850)
Capital expenditure and financial investment:		
Purchase of tangible fixed assets	(262)	(120)
Sale of tangible fixed assets	29	8
Purchase of investment securities	(198,230)	(74,150)
Maturities and disposals of investment securities	138,599	57,348
(Decrease) in cash	(5,443)	(2,981)

#### Reconciliation of operating profit to net cash inflow from operating activities

Profit on ordinary activities before tax	3,621	3,859
(Increase)/Decrease in prepayments and accrued income	(72)	1,540
(Decrease)/Increase in accruals and deferred income	(75)	193
Provisions for bad and doubtful debts	296	100
Increase in provisions for liabilities and charges	-	67
Depreciation	282	285
Profit on disposal of tangible fixed assets	(28)	(7)
Pension contributions in excess of charge	(1,496)	(907)
Net cash inflow from trading activities	2,528	5,130
Decrease in loans and advances to customers	1,476	14,744
Increase/(Decrease) in shares	79,408	(18,799)
Decrease in amounts owed to credit institutions and		
other customers	(51,994)	(2,250)
Decrease in loans and advances to credit institutions	24,000	16,000
Decrease/(Increase) in other assets	12	(5)
Decrease in other liabilities	(30)	(37)
Net cash inflow from operating activities	55,400	14,783

#### Analysis of the balances of cash as shown in the balance sheet

£000's £000's Cash in hand and balances with the Bank of England 864 4,885 Loans and advances to credit institutions - repayable on demand (note 9) 46,489



Movement 31 December

2010

£000's

in year

1 January 2010



### 1 Principal accounting policies

The accounts have been prepared in accordance with applicable accounting standards in the United Kingdom and with the Building Societies (Accounts and Related Provisions) Regulations 1998. The accounts comply with relevant British Bankers Association Statements Of Recommended Accounting Practices in all material respects. A summary of the more significant accounting policies, which have been applied consistently, is set out below.

#### Basis of accounting

The accounts have been prepared on a going concern basis under the historical cost convention, modified to include land and buildings at valuation. This valuation was performed under the transitional rules of FRS15, consequently land and buildings have been included at their 31 December 1999 revalued amount.

#### Basis of consolidation

The group accounts include the results, cashflows and balance sheets of the society and its subsidiaries.

#### **Taxation**

The tax charge is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is provided using the full provision method in accordance with FRS19 "Deferred Tax".

Deferred tax is provided at the appropriate future rate on a non-discounted basis, on all timing differences between the recognition of gains and losses in the accounts and their recognition in the tax computation.

#### Fixed Assets and Depreciation

Tangible fixed assets are stated at cost with the exception of freehold land and buildings which are stated at their previously revalued amount and no further revaluations will be undertaken. Freehold buildings are depreciated on a straight-line basis over 50 years. Freehold land is not depreciated. Equipment, fixtures and fittings are depreciated on a straight-line basis over their estimated useful lives of between three and fifteen years.

#### Liquid assets

Liquid assets are stated at cost to the society together with accrued interest to the balance sheet date less any impairment. At the date of purchase the cost is adjusted where relevant to exclude accrued interest and a similar adjustment is also made on realisation. Premiums and discounts arising on the purchase of liquid assets are amortised on a straight-line basis over the period to maturity.

#### Incentives to borrowers

Mortgage incentives, other than interest discounts, are charged to the income and expenditure account in the year in which the costs are incurred, and are shown as other operating charges. Interest discounts reduce interest receivable over the period of the relevant discounted rate.

#### Broker fees

Introductory fees paid to brokers in respect of mortgages are charged to fees and commissions payable in the year in which the costs are incurred.

#### Fees and commissions receivable

Fees and commissions receivable includes the following:

- sales commissions receivable in the year net of clawback of any commissions repayable.
- · mortgage fees which are accounted for on a received basis.

#### Losses on loans and advances

Provision is made for all incurred losses on loans and advances based upon an appraisal.

Specific provisions are made against mortgage loans on a case by case basis to cover anticipated losses in respect of all accounts that are in arrears and where a probable loss has been identified. Anticipated losses on such accounts are calculated as the difference between the current achievable market value of the security, based on current valuations of the property performed by qualified surveyors, and the outstanding loan balance, after making appropriate allowance for costs of repossession and sale and any amounts recoverable under external loss insurance.

General provisions are made to reflect the probability that other loans may also be impaired at the balance sheet date, with the result that the amount outstanding may not be recoverable in full. The provision is based upon the society's experience, current economic trends and consistency with industry levels.

#### Interest recognition

Interest in respect of all loans is credited to the income and expenditure account as it becomes receivable, except in respect of advances where the property has been taken into possession and where the interest is considered irrecoverable. Such interest is credited to the suspended interest account.

#### Pension costs

Pension benefits are provided by an externally funded final salary (defined benefit) scheme administered by Jardine Lloyd Thompson. Contributions to the scheme are determined by a qualified actuary on the basis of a triennial valuation using the projected unit method, and are charged to the income and expenditure account over the periods benefiting from the employees' services. The charge to the income and expenditure account over the financial year in relation to the defined benefit scheme is shown in note 26. The society also provides a defined contribution stakeholder pension scheme. Contributions payable to the scheme are charged to the income and expenditure account in the period to which they relate.

The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets. Quoted securities held as plan assets in the defined benefit pension scheme are valued at bid price.

The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high quality sterling bonds of comparable term to the related pension liability.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited each year to reserves and shown in the statement of total recognised gains and losses. Past service costs are recognised immediately in income.

#### Investments in subsidiary undertakings

Investments in subsidiary undertakings are stated at cost less any provision for impairment.

#### Derivatives

The criteria required for an instrument to be classified as a hedge are that the transaction must be reasonably expected to match or eliminate a significant proportion of the risk inherent in the assets, liabilities, other positions or cash flows being hedged. This results from potential movements in interest rates and market indices. Adequate evidence of the intention to hedge and linkage with the underlying risk inherent in the assets, liabilities, other positions or cash flows being hedged must be established at the outset of the transactions.

All interest rate related derivative contracts are accounted for on a consistent basis with the underlying assets, liabilities and positions. The group hedges its interest rate exposures on a portfolio basis. Amounts accrued on hedging contracts and instruments are included within accruals or prepayments as appropriate.



2 Interest receivable and similar income	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
On loans fully secured on residential property	22,030	22,351	22,001	22,312
Other loans	60	71	60	71
Other loans to subsidiary undertakings	-	-	2	10
On debt securities - interest and other income	1,657	2,544	1,657	2,544
On other liquid assets - interest and other income	468	941	468	941
Net expense on financial instruments	(1,368)	(1,553)_	(1,368)_	(1,553)
	22,847	24,354	22,820	24,325
	Group	Group	Society	Society
Interest payable and similar charges	2010	2009	2010	2009
miscrost payable and similar smarges	£000's	£000's	£000's	2000's
On shares held by individuals	14,057	14,128	14,057	14,128
On deposits and other borrowings	393	1,449	393	1,449
	14,450	15,577	14,450	15,577
	Group	Group	Society	Society
PR CONTRACTOR OF THE PROPERTY	2010	2009	2010	Society 2009
4 Income from investments	£000's	£000's	£000's	£000's
Dividends from shares in subsidiaries			300	300
	Group	Group	Society	Society
<b>5</b>	2010	2009	2010	2009
5 Administrative expenses	£000's	£000's	£000's	£000's
Staff costs:				
Wages and salaries	2,825	2,628	2,645	2,477
Social security costs	241	226	223	213
Other pension costs	356	219	342	195
	3,422	3,073	3,210	2,885
Other expenses: Remuneration of auditors:				
audit services – statutory audit	55	53	55	53
other services – audit of subsidiaries	8	10	-	-
other services – audit of pension scheme	7	7	7	7
Other	2,160	2,502	2,159	2,466
	5,652	5,645	5,431	5,411

Administrative expenses (continued) The average number of persons (including executive directors) employed during the year was:	Group 2010 Number	Group 2009 Number	Society 2010 Number	Society 2009 Number
(i) At principal office:				
Full-time staff	48	46	44	42
Part-time staff	20	18	20	18
(ii) At branch offices:				
Full-time staff	46	44	46	44
Part-time staff	20	18	20	18

#### Directors' loans and transactions.

A register of loans and transactions with directors and connected persons is maintained, and is available for inspection by members at the society's principal office up to and including 20 April 2011 and at the Annual General Meeting. The total loans outstanding at 31 December 2010, in respect of 3 (2009: 4) persons, amounted to £373,519 (2009: £499,918).

There is no disclosure in respect of directors' investment accounts because of the overriding duty of confidentiality with regard to customers' affairs.

#### Analysis of Directors' remuneration

			2010 Increase in					2009 Increase in		
	Salary/		accrued			Salary/		accrued		
			pension					pension		
	£000's	£000′s	£000's	£000′s	£000′s	£000′s	£000′s	£000's	£000′s	£000′s
Non Executive directors										
E W Hodkinson (Chairman to 22 April 2009)	-	-	-	-	-	9	-	-	-	9
P Marriott (Chairman from 22 April 2009)	30	-	-	-	30	28	-	-	-	28
P W Kerns (from 21 December 2009)	20	-	-	-	20	1	-	-	-	1
D J Lyons	25	1	-	-	26	23	1	-	-	24
P A Stanyer	20	-	-	-	20	19	-	-	-	19
D A W Stevens										
(to 21 April 2010)	7	-	-	-	7	22	2	-	-	24
J Washington	21	-	-	-	21	19	-	-	-	19
Executive directors										
K Wilson	150	10	4	9	173	148	8	3	13	172
K Griffiths	96	1		12_	109	100			9	_109_
	369	12	4	21	406	369	11	3	22	405

6	Other operating charges
	Mortgage incentives

Group	Group	Society	Society
2010	2009	2010	2009
£000's	£000's	£000's	£000's
185	6	185	



## 7 Provisions for bad and doubtful debts

Group & Society

At 1 January 2010 Amounts utilised Charge for the year

At 31 December 2010

Loans fully secured on residential property

Specific £000's	General £000's	Total £000's				
-	1,000	1,000				
(14)	-	(14)				
96_	200	296				
82	1,200	1,282				

The charge in the income and expenditure account is as follows:

2010
2009
2000's
2000

The provisions as at 31 December 2010 have been deducted from loans fully secured on residential property in the balance sheet.

8 Tax on profit on ordinary activities	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
(a) UK Corporation tax at 28% (2009: 28%):				
Current Tax	657	887	527	779
Adjustment in respect of prior year		2		2
Total current tax	657	889	527	781
UK Deferred tax at 27% (2009: 28%):				
Deferred tax - current year (see note 14)	428	218	426	213
Total	1,085	1,107	953	994
(b) Factors affecting current tax charge in year:				
Profit on ordinary activities before tax	3,621	3,859	3,443	3,749
Tax on profit at UK standard rate of 28% (2009: 28%)	1,014	1,081	964	1,050
Effects of:				
Difference between depreciation and capital allowances together with other timing differences	(428)	(218)	(426)	(213)
Dividend from subsidiary	-	-	(84)	(84)
Expenses not deductible for tax purposes	23	26	23	26
Impact of change in rate - deferred tax	50	-	50	-
Adjustment in respect of previous year	-	2	-	2
Small companies relief	(2)_	(2)		
	657	889	527	781

During the year, as a result of the change in the UK main corporation tax rate from 28% to 27% that was substantively enacted on 20 July 2010 and that will be effective from 1 April 2011, the relevant deferred tax balances have been re-measured. Further reductions to the UK corporation tax rate were announced in the June 2010 Budget. The changes, which are expected to be enacted separately each year, propose to reduce the rate by 1% per annum to 24% by 1 April 2014. The changes had not been substantively enacted at the balance sheet date and therefore are not recognised in these financial statements.

9 Loans and advances to credit institutions  Maturity analysis:	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
Repayable on demand	36,161	46,489	36,078	46,306
In not more than three months	, -	24,000	-	24,000
	36,161	70,489	36,078	70,306
Accrued interest	-	67	-	67
	36,161	70,556	36,078	70,373
10 Debt securities	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
Issued by public bodies	35,062	-	35,062	-
Issued by other borrowers	116,482	91,698	116,482	91,698
	151,544	91,698	151,544	91,698
Maturity analysis:				
In not more than one year	120,361	78,780	120,361	78,780
In more than one year	30,400	12,350	30,400	12,350
	150,761	91,130	150,761	91,130
Accrued interest	783	568	783	568
	151,544	91,698	151,544	91,698
Analysis of debt securities:				
Listed	10,048	_	10,048	_
Unlisted	141,496	91,698	141,496	91,698
	151,544	91,698	151,544	91,698
Market value of listed debt securities	10,146		10,146	
Debt securities held as financial fixed assets:				
Maturity value	150,569	91,130	150,569	91,130
Unamortised premium	192		192	
	150,761	91,130	150,761	91,130
Accrued interest	783	568	783	568
	151,544	91,698	151,544	91,698

The directors of the society consider that the primary purpose of holding securities is prudential. The securities held as liquid assets are held with the intention of use on a continuing basis in the society's activities and are classified as "financial fixed assets".

Movements of financial fixed assets during the year were as follows:

Group & Society	2010 £000's
At 1 January 2010	91,130
Additions	198,230
Maturities and disposals	(138,599)
At 31 December 2010	150,761



Society Society

### 11 Loans and advances to customers

The maturity of loans fully secured on residential property and other loans fully secured on land, from the balance sheet date, is as follows: Group Group Society Society

	2010 £000's	2009 £000's	2010 £000's	2009 £000's
Repayable on demand	1,020	667	1,008	656
In not more than three months	4,160	4,139	4,159	4,136
In more than three months but not more than one year	14,566	14,103	14,553	14,089
In more than one year but not more than five years	95,132	95,094	95,086	94,791
In more than five years	453,238	455,603	453,024	455,251
	568,116	569,606	567,830	568,923
Provisions for bad and doubtful debts	(1,282)	(1,000)	(1,282)_	(1,000)
	566,834	568,606	566,548	567,923

It should be noted that the above maturity analysis may not reflect actual experience of repayments since many mortgage loans are repaid early.

### 12 Investments in subsidiary undertakings

	2010 £000's	2009 £000's
Shares	2	2
Loans	59	520
	61	522

Leek United Home Loans Limited is a wholly owned direct subsidiary undertaking of the society. The society holds £100 of shares in the subsidiary. The company is registered in England and Wales. All shares are £1 ordinary shares. The principal activity of the subsidiary is the purchase and administration of mortgage portfolios. No director had a beneficial interest in any shares or debentures of the subsidiary undertaking.

Leek United Financial Services Limited is a wholly owned direct subsidiary undertaking of the society. The society holds £1,000 of shares in the subsidiary. The company is registered in England and Wales. All shares are £1 ordinary shares. The principal activity of the subsidiary is the provision of financial services. No director had a beneficial interest in any shares or debentures of the subsidiary undertaking.

The Mortgage Outlet Limited is a wholly owned direct subsidiary undertaking of the society. The society holds £1,000 of shares in the subsidiary. The company is registered in England and Wales. All shares are £1 ordinary shares. The principal activity of the subsidiary was the provision of mortgage broking services. No director had a beneficial interest in any shares or debentures of the subsidiary undertaking. The company ceased trading on 31 December 2009. From 1 January 2010 the company has been dormant.

# 13 Tangible fixed assets

#### Group

#### Cost

At 1 January 2010

Additions Disposals

At 31 December 2010

#### Accumulated depreciation

At 1 January 2010

Charge for the year

Disposals

At 31 December 2010

#### Net book value

At 31 December 2010

At 31 December 2009

Freehold land and buildings £000's	Equipment fixtures and fittings £000's	Totals £000's
2,583	4,731	7,314
-	262	262
	(119)	(119)
2,583	4,874	7,457
383	4,141	4,524
38	244	282
	(118)	(118)
421	4,267	4,688
2,162	607	2,769
2,200	590	2,790

#### Society

#### Cost

At 1 January 2010

Additions

Disposals

At 31 December 2010

#### Accumulated depreciation

At 1 January 2010

Charge for the year

Disposals

At 31 December 2010

#### Net book value

At 31 December 2010

At 31 December 2009

Freehold land and buildings £000's	Equipment fixtures and fittings £000's	Totals £000's
2,583	4,704	7,287
-	230	230
	(98)	(98)
2,583	4,836	7,419
383	4,116	4,499
38	233	271
	(91)	(91)
421	4,258	4,679
2,162	578	2,740
2,220	588	2,788

# Tangible fixed assets (continued)

The net book value of land and buildings occupied by the society for its own activities is £2,162,000 (2009: £2,200,000).

From 31 December 2000, the society adopted the transitional arrangements under FRS15 to maintain the book value of fixed assets at their previously revalued amounts.

If land and buildings had not been revalued they would have been included at the following amount:

				2010 £000's	2009 £000's
	Cost			1,624	1,624
	Aggregate depreciation based on cost			(363)	(344)
				1,261	1,280
14	Other assets	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
	Deferred tax asset	549	529	549	527
	Other	51	63	51	63
		600	592	600	590
	The elements of deferred taxation are as follows:				
	Difference between accumulated depreciation and capital allowances	23	39	23	37
	General bad and doubtful debt provision	324	280	324	280
	Other timing differences	202	210	202	210
		549	529	549	527
	Deferred Taxation at 1 January 2010	529	493	527	486
	Deferred tax charge	(428)	(218)	(426)	(213)
	Movements in relation to pension scheme	448	254	448	254
	At 31 December 2010	549	529	549	527
	7. CT BOOTHSOI 2010				
15	Prepayments and accrued income	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
	Other	139	215	139_	215
16	Shares	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
	Held by individuals	695,724	616,316	695,724	616,316
	In the ordinary course of business, shares are repayable from the balance sheet date as follows:				
	Repayable on demand	449,494	424,845	449,494	424,845
	In not more than three months	60,647	66,755	60,647	66,755
	In more than three months but not more than one year	80,969	83,785	80,969	83,785
	In more than one year but not more than five years	94,666	32,577	94,666	32,577
		685,776	607,962	685,776	607,962
	Accrued interest	9,948	8,354	9,948	8,354
		695,724	616,316	695,724	616,316

Amounts owed to credit institutions  In the ordinary course of business, amounts owed to credit institutions are repayable from the balance sheet date as follows:	Group 2010 £000's	Group 2009 £000's	Society 2010 £000's	Society 2009 £000's
In not more than three months	2,000	34,000	2,000	34,000
In more than three months but not more than one year	2,000	5,000	2,000	5,000
in more than three months but not more than one year				
	2,000	39,000	2,000	39,000
Accrued interest	38_	139	38_	139
	2,038	39,139	2,038_	39,139
19	Group 2010	Group 2009	Society 2010	Society 2009
18 Amounts owed to other customers	£000's	£000's	£000's	£000's
In the ordinary course of business, amounts owed to other customers are repayable from the balance sheet date as follows:				
Repayable on demand	7,179	9,328	7,179	9,328
In not more than three months	3,924	11,081	3,924	11,081
In more than three months but not more than one year	979	6,468	979	6,468
	12,082	26,877	12,082	26,877
Accrued interest	34	132	34	132
	12,116	27,009	12,116	27,009
	Group	Group	Society	Society
19 Other liabilities	2010	2009	2010	2009
_	£000's	2000's	£000's	£000's
Amounts falling due within one year:	400	405	400	405
Income tax	103	105	103	105
Corporation tax	185	507	115	449
Other taxation and social security costs	77	81	77	81
Amount due to subsidiary undertakings	-	-	497	419
Other creditors	193	217	191	217
	558	910	983	1,271
	Group	Group	Society	Society
20 Accruals and deferred income	2010 £000's	2009 £000's	2010 £000's	2009 £000's
Off balance sheet instruments accrued interest	108	226	108	226
Other	461	418	387	351
Culor	569	644	495	577

### 21

### Provisions for liabilities and charges

Group & Society

At 1 January 2010

Amount charged during the year

Amount paid during the year

At 31 December 2010

Regulated Business £000's	FSCS Levy £000's	Total £000's
21	750	771
-	245	245
	(245)	(245)
21	750	771

The regulated business provision is to provide for potential claims against the group in respect of past sales and is expected to be utilised in the coming year. The Financial Services Compensation Scheme levy is explained in note 24.



#### 22 Revaluation reserve

At 1 January 2010 and 31 December 2010

Group	Society
£000's	£000's
1,113	1,113

The revaluation reserve arises because until 31 December 1999, the society revalued properties annually. From 31 December 2000, the society adopted the transitional arrangements under FRS15 to maintain the book value of fixed assets at their previously revalued amounts.



#### General reserve

At 1 January 2010 Profit for the year Actuarial gains

At 31 December 2010

Group £000's	Society £000's
46,255	45,613
2,536	2,490
788	788
49,579	48,891



#### Financial Services Compensation Scheme levy

The society has a liability and a contingent liability in respect of contributions to the Financial Services Compensation Scheme.

Based on its share of protected deposits, the society, in common with all regulated UK deposit takers, pays levies to the Financial Services Compensation Scheme (FSCS) to enable the FSCS to meet claims against it. The FSCS levy consists of two parts – a management expenses levy and a compensation levy. The management expenses levy covers the costs of running the scheme and the compensation levy covers the amount of compensation the scheme pays, net of any recoveries it makes using the rights that have been assigned to it. In September 2008 a claim was triggered against the FSCS by the transfer of Bradford & Bingley plo's retail deposit business to Abbey National plc. In October 2008 a further claim was triggered against the FSCS by the transfer of Kaupthing Singer and Friedlander's (KSF) internet deposit business ('Kaupthing Edge') and Heritable Bank's (a subsidiary of Landsbanki hf) deposit business to ING Direct. The FSCS will also be liable to claims from depositors of Landsbanki hf (Icesave) and KSF whose balances have not been transferred to ING Direct, but are covered by the FSCS. In December 2008 a further claim arose relating to the default of London Scottish Bank plc. A claim may also arise in respect of the Dunfermline Building Society.

We understand that the FSCS has met, or will meet, the claims by way of loans received from HM Treasury. The FSCS has, in turn, acquired the rights to the realisation of the assets of these banks. The FSCS is liable to pay interest on the loans from HM Treasury. The FSCS may have a further liability if there are insufficient funds available from the realisation of the assets of the banks to fully repay the respective HM Treasury loans.

As a result of notifications it has received from the Financial Services Authority, the society has recognised in this year's accounts a provision for a levy of £245,000 which gives a total levy provision, as at 31 December 2010, of £750,000 in respect of the scheme year 2010/11, which is calculated with reference to the protected deposits at 31 December 2009, and the scheme year 2011/12, which is calculated with reference to the protected deposits it held at 31 December 2010. The levy amounts have been calculated with reference to the level of the society's protected deposits and anticipated future interest rates. The amounts above do not take account of any compensation levies which may arise from any ultimate payout on claims.

#### 25 Financial Instruments

A financial instrument is a contract which gives rise to a financial asset of one entity and a financial liability of another entity. The group is a retailer of financial instruments in the form of mortgage and savings products and also uses wholesale financial instruments to invest liquid asset balances, raise wholesale funding and manage the risks arising from its operations.

The group has a formal structure for managing risk, including established risk limits, reporting lines, mandates and other control procedures. This structure is reviewed regularly by the board, which is charged with the responsibility for managing and controlling the balance sheet exposures and the use of financial instruments for risk management purposes.

Instruments used for risk management purposes include derivative financial instruments 'derivatives', which are contracts or agreements whose value is derived from one or more underlying price, rate or index inherent in the contract or agreement, such as interest rates.

Derivatives are only used by the group in accordance with the Building Societies Act 1986 (as amended by the Building Societies Acts 1997 and 2005), to reduce the risk of loss arising from changes in interest rates or other factors specified in the legislation. The group does not trade in derivatives or use them for speculative purposes.

#### Type of derivatives

The principal derivatives used in balance sheet risk management are interest rate swaps which are used to hedge group balance sheet exposures arising from fixed rate mortgage lending and savings products.

The accounting policy for derivatives is described in note 1 to the accounts.

The following table describes the significant activities undertaken by the group, the related risks associated with such activities and the types of derivatives which are typically used in managing such risks.

Activity	Risk	Type of hedge
Fixed rate savings products	Sensitivity to falls in interest rates	Receive fixed interest rate swaps
Fixed rate mortgage lending	Sensitivity to increases in interest rates	Pay fixed interest rate swaps

The table below shows the nominal principal amounts, credit risk weighted amounts and replacement costs of derivatives. Nominal principal amounts indicate the volume of business outstanding at the balance sheet date and do not represent amounts at risk. The replacement cost represents the cost of replacing contracts with positive values, calculated at market rates current at the balance sheet date reflecting the group's maximum exposure should the counterparties default. The credit risk weighted amount, which is calculated according to rules specified by the Financial Services Authority, is based on the replacement costs, but also takes into account measures of the extent of potential future exposure and the nature of the counterparty.

	Nominal principal amount 2010 £000's	Credit risk weighted amount 2010 £000's	Replacement Cost 2010 £000's	Nominal principal amount 2009 £000's	Credit risk weighted amount 2009 £000's	Replacement cost 2009 £000's
Interest rate contracts maturing:						
In less than 1 year	-	-	-	30,000	-	-
Between 1 year and 5 years	40,000	40		30,000	30	



### 25 Financial Instruments (continued)

#### Credit risk

Credit risk is the risk that our retail customers or counterparties in the wholesale markets fail to meet their obligations as they fall due. Credit risk in relation to retail customers is governed by limits contained in our board-approved lending policy. Exposure to wholesale counterparty risk is controlled within limits set in policies and procedures agreed by the board with oversight delegated to the Assets and Liabilities Committee. The Assets and Liabilities Committee ensures that appropriate credit limits are established for individual counterparties, sectors, countries and types of financial instrument. Minimum credit ratings are applied where appropriate.

#### Liquidity risk

Liquidity risk is the risk that we fail to maintain sufficient liquidity to deal with cash flow fluctuations which can arise as a result of our contractual obligations to saving and borrowing members and other wholesale funding counterparties. We manage this risk by ensuring that an appropriate level of liquid assets is maintained using wholesale funding facilities and taking account of the planned and controlled expansion of the business. A significant proportion of the society's liquidity is held at call or in the form of debt securities which are capable of being sold at short notice. Stress tests are undertaken to measure the society's ability to meet adverse cash flows on a regular basis.

#### Interest rate risk

The group is exposed to movements in interest rates, and manages this exposure on a continuous basis, within limits set by the board, using a combination of on and off balance sheet instruments. The interest rate sensitivity of the group at 31 December 2010 by reference to the next interest reset date was:

	Not more than three months £000's	More than three months but not more than six months £000's	More than six months but not more than one year £000's	More than one year but not more than five years £000's	Non interest bearing £000's	Total £000's
Assets						
Liquid assets Loans fully secured on residential property and other loans	128,760 400,846	12,564 5,358	50,000 24,249	137,663	2,130 (1,282)	193,454 566,834
Tangible fixed assets		-	27,270	107,000	2,769	2,769
Other assets	_				739	739
Total assets	529,606	17,922	74,249	137,663	4,356	763,796
Liabilities						
Shares	499,755	20,345	59,254	106,422	9,948	695,724
Amounts owed to credit institutions and other customers	13,103	-	979	-	72	14,154
Other liabilities	-	-	-	-	1,898	1,898
Reserves					52,020	52,020
Total liabilities	512,858	20,345	60,233	106,422	63,938	763,796
Off balance sheet items	40,000	-	-	(40,000)	-	-
Interest rate sensitivity gap	56,748	(2,423)	14,016	(8,759)	(59,582)	_
Cumulative gap	56,748	54,325	68,341	59,582		

# 25 Financial Instruments (continued)

The interest rate sensitivity of the group at 31 December 2009 was:

	Not more than three	More than three months but not more than six	More than six months but not more than one	More than one year but not more than five	Non interest	
	months £000's	months £000's	year £000's	years £000's	bearing £000's	Total £000's
Assets						
Liquid assets Loans fully secured on residential property	118,823	5,000	37,000	-	2,295	163,118
and other loans	442,755	16,082	36,271	74,498	(1,000)	568,606
Tangible fixed assets	-	-	-	-	2,790	2,790
Other assets					807	807
Total assets	561,578	21,082	73,271	74,498	4,892	735,321
Liabilities						
Shares Amounts owed to credit institutions and	485,124	18,887	60,662	43,289	8,354	616,316
other customers	54,409	4,000	7,468	-	271	66,148
Other liabilities	-	-	-	-	2,325	2,325
Reserves					50,532	50,532
Total liabilities	539,533	22,887	68,130	43,289	61,482	735,321
Off balance sheet items	60,000	(25,000)	(5,000)	(30,000)	-	-
Interest rate sensitivity gap	82,045	(26,805)	141	1,209	(56,590)	
Cumulative gap	82,045	55,240	55,381	56,590		

#### Fair values of financial instruments

Set out below is a comparison of book and fair values of some of the group's financial instruments by category as at 31 December 2010. The table excludes certain financial assets and liabilities which are not listed or publicly traded, or for which a liquid and active market does not exist. Thus it excludes mortgages, retail savings accounts and bank deposits.

Assets/(liabilities)	2010 Book value £000's	2009 Book value £000's	2010 Fair value £000's	2009 Fair value £000's
On balance sheet instruments:  Debt securities	151,554	91,698	151,716	91,800
Off balance sheet instruments: Interest rate contracts	(108)	(226)	(740)	(874)



Financial Instruments (continued)	Gains £000's	Losses £000's	Net gain/ (loss) £000's
Hedges			
Unrecognised losses on hedges at 1 January 2010	-	(874)	(874)
Of which recognised in the year to 31 December 2010		529	529
Losses before 31 December 2009 that were not recognised in the year to 31 December 2010	-	(345)	(345)
Gains/(losses) arising in the year to 31 December 2010 that were not recognised in that year	316	(711)	(395)
Unrecognised gains/(losses) on hedges at 31 December 2010	316	(1,056)	(740)
Of which expected to be recognised in the year to 31 December 2011			

Losses recognised within the year to 31 December 2010 consist of maturing contracts. Gains/(losses) arising during the year consist of new deals and any increase/(decrease) in the gain/(loss) for the year from that reported as at 31 December 2009.

The amount to be recognised in the year to 31 December 2011 relates to maturing contracts.

### 26 Pension scheme

The society operates a defined benefit scheme in the UK. The scheme is closed to new entrants. As a consequence the current service cost calculated under the projected unit method can be expected to increase over time, as the average age of the membership increases. A full actuarial valuation was carried out at 25 April 2009 and updated to 31 December 2010 by a qualified actuary, independent of the scheme's sponsoring employer. The major assumptions used by the actuary are shown below.

The society currently pays contributions at the rate of 15% of pensionable salaries plus £86,400 per month. Member contributions are payable in addition.

The society provides a defined contribution stakeholder pension scheme for new employees and contributes 6% of earnings (and 10% of earnings in relation to the executive directors) to the stakeholder pension scheme. The pension charge in respect of this scheme for the year is £44,000 (2009: £37,000).

The society also paid £9,000 (2009: £13,000) into the chief executive's personal pension plan.

#### Present values of scheme liabilities, fair value of assets and deficit

	£000's	£000's	£000's
Fair value of scheme assets	22,184	18,100	14,226
Present value of scheme liabilities	(24,003)	(22,494)	(17,949)
Deficit in scheme	(1,819)_	_(4,394)_	(3,723)
Liability	(1,819)	(4,394)	(3,723)
Deferred tax	491	1,230	1,042
Net liability	(1,328)_	(3,164)	(2,681)

2010

2009

2008

# Pension scheme (continued)

#### Reconciliation of opening and closing balances of the present value of the scheme liabilities

	2010 £000's	2009 £000's
Scheme liabilities at start of year	22,494	17,949
Current service cost	303	169
Interest cost	1,272	1,192
Contributions by scheme participants	137	136
Actuarial losses	210	3,573
Benefits paid and death in service insurance premiums	(413)	(525)
Scheme liabilities at end of year	24,003	22,494

#### Reconciliation of opening and closing balances of the fair values of scheme assets

	2010 £000's	2009 £000's
Fair value of scheme assets at start of year	18,100	14,226
Expected return on scheme assets	1,352	1,055
Actuarial gains	1,289	1,995
Contributions by employer	1,719	1,213
Contributions by scheme participants	137	136
Benefits paid and death in service insurance premiums	(413)	(525)
Fair value of scheme assets at end of year	22,184	18,100

The actual return on the scheme assets over the year ended 31 December 2010 was £2,641,000

#### Total expense recognised in profit and loss account

	2010 £000's	2009 £000's
Current service cost	303	169
Interest cost	1,272	1,192
Expected return on scheme assets	(1,352)	(1,055)
Total expense recognised in profit and loss	223	306

#### Statement of total recognised gains and losses

	2010 £000's	2009 £000's
Difference between expected and actual return on scheme assets: Amount: gain	1,289	1,995
Experience gains and losses arising on the scheme liabilities: Amount: gain	611	1,131
Effects of changes in the demographic and financial assumptions underlying the present value of the scheme liabilities:  Amount: (loss)	(821)	(4,704)
Total amount recognised in statement of total recognised gains and losses: Amount: gain/(loss)	1,079	(1,578)

The cumulative amount of actuarial gains and losses recognised in the statement of total recognised gains and losses since adoption of FRS17 is net losses of  $\mathfrak{L}3,498,000$ .



## Pension scheme (continued)

Assets	2010 £000's	2009 £000's	2008 £000's
Equities	12,993	12,849	9,980
Bonds	8,858	5,000	3,976
Other	333	251	270
Total assets	22,184	18,100	14,226

None of the fair values of the assets shown above include any of the society's own financial instruments or any property occupied by, or other assets used by, the society.

#### **Assumptions**

	2010 %	2009 %	2008 %
	per annum	per annum	per annum
Retail Price index inflation	3.70	3.75	3.10
Consumer Price index inflation	3.00	N/A	N/A
Salary increases	4.95	5.00	4.35
Rate of discount	5.40	5.65	6.70
Allowance for pension in payment increases of RPI or 5% p.a. if less	3.70	3.75	3.10
Allowance for revaluation of deferred pensions of CPI/RPI or 5% p.a. if less	3.00	3.75	3.10
Allowance for commutation of pension for cash at retirement	Yes	Yes	None

Male retiring at age 60 in 2010	27.1 years	(2009: 27.0 years)
Female retiring at age 60 in 2010	29.8 years	(2009: 29.7 years)
Male retiring at age 60 in 2030	29.3 years	(2009: 29.2 years)
Female retiring at age 60 in 2030	31.8 years	(2009: 31.7 years)

#### Expected long-term rates of return

The long-term expected rate of return on cash is determined by reference to bank base rates at the balance sheet dates. The long-term expected return on bonds is determined by reference to UK long dated government and corporate bond yields at the balance sheet date. The long-term expected rate of return on equities is based on the rate of return on bonds with an allowance for out-performance. The long-term expected rate of return on annuities is the rate of discount used to calculate liabilities.

The expected long-term rates of return applicable at the start of each year are as follows:

	2010	2009
	%	%
	per annum	per annum
Equities	8.00	8.00
Bonds	5.10	5.25
Other	4.80	4.50
Overall for scheme	7.20	7.20

#### Amounts for the current and previous four years

	2010 £000's	2009 £000's	2008 £000's	2007 £000's	2006 £000's
Fair value of scheme assets	22,184	18,100	14,226	16,304	14,485
Present value of scheme liabilities	(24,003)	(22,494)	(17,949)	(21,045)	(23,712)
Deficit in scheme	(1,819)	(4,394)	(3,723)	(4,741)	(9,227)
Experience adjustment on scheme assets	1,289	1,995	(4,270)	(166)	428
Experience adjustment on scheme liabilities	611	1,131	(10)	(6)	202

The best estimate of contributions to be paid by the employer to the scheme for the year ending 31 December 2011 is £1,269,000.

### **Annual Business Statement**

#### Annual Business Statement for the year ended 31 December 2010

	Ratio at 31.12.10 %	Statutory Limit %
Statutory Percentages		
Calculated in accordance with the Building Societies Act 1986 as amended by the Building Societies Acts 1997 and 2005.		
Lending limit	0.32	25.00
Funding limit	1.99	50.00

The lending limit measures the proportion of business assets not in the form of loans fully secured on residential property.

The funding limit measures the proportion of shares and borrowings not in the form of shares held by individuals.

Business assets are the total assets of the group plus provisions for bad and doubtful debts, less fixed assets and liquid assets.

Loans fully secured on residential property is the amount of principal owing by borrowers and interest accrued not yet payable. This is the amount shown in the group balance sheet plus provisions for bad and doubtful debts.

Shares and borrowings represent the total of shares, amounts owed to credit institutions and amounts owed to other customers as shown in the group balance sheet.

The amount of shares held by individuals is shown in note 16 of the notes to the accounts.

	Ratio at 31.12.10 %	Ratio at 31.12.09 %
Other Percentages		
Gross capital as a percentage of shares and borrowings	7.14	6.94
Free capital as a percentage of shares and borrowings	6.92	6.68
Liquid assets as a percentage of shares and borrowings	27.25	23.90
Profit on ordinary activities after taxation as a percentage of mean total assets	0.34	0.37
Management expenses as a percentage of mean total assets	0.79	0.80

Gross capital represents the sum of the general reserve and the revaluation reserve as shown in the group balance sheet.

Free capital represents the sum of the general reserve, the revaluation reserve and general loss provisions less fixed assets.

Shares and borrowings represent the total of shares, amounts owed to credit institutions and amounts owed to other customers as shown in the group balance sheet.

Liquid assets represent the total of cash in hand, loans and advances to credit institutions and debt securities.

Mean total assets is the average of the 2009 and 2010 total assets.

Management expenses represent the aggregate of administrative expenses and depreciation.



### **Annual Business Statement**

Annual Business Statement for the year ended 31 December 2010 (continued) Information relating to directors as at 31 December 2010

Name Date of Birth	Occupation	Date of Appointment	Other Directorships
K Griffiths BSc(Econ), FCA 19/7/57	Building Society Finance Director	3/11/08	-
P W Kerns 9/6/53	Solicitor	21/12/09	Hob Hey Management Company Ltd
D J Lyons MCISI 5/12/43	Financial Consultant	14/6/02	Help! Investments Ltd
P Marriott FCA 28/9/52	Chartered Accountant	14/4/94	Fearns Marriott Ltd Leek United Home Loans Ltd Leek United Financial Services Ltd The Mortgage Outlet Ltd
P A Stanyer FCA, FIMI, AInstIB 21/9/49	Business Consultant	19/12/08	Planned Consultancy Ltd Derbyshire & Nottinghamshire Chamber of Commerce Apica Ltd
J Washington ACIB 26/5/50	Independent Consultant	23/11/05	-
K Wilson 20/12/58	Building Society Chief Executive	1/10/98	Leek United Home Loans Ltd Leek United Financial Services Ltd The Mortgage Outlet Ltd

Documents may be served on the above named directors c/o Bowcock and Pursaill, P.O. Box No. 1, 54 St. Edward Street, Leek, Staffordshire ST13 5DJ.

K Wilson and K Griffiths have 12 months or less rolling service contracts. The non-executive directors do not have service contracts.

#### Information relating to other officers

Name Occupation

R Bebington Head of Risk and Compliance

I Boston Internal Auditor

S Boulton PGDip Mgmt, MCMI Head of Information Technology and Savings B Gronneberg Head of Retail Sales, Insurance and Marketing

M Williams Head of Lending

D Wilson Head of Human Resources



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50 St Edward Street, Leek Staffordshire ST13 5DL T: 01538 384151 F: 01538 399179 DX: 16354 LEEK

E: finance@leekunited.co.uk W: www.leekunited.co.uk

